

NETWORK AND SECURITY RESELLER ‘CONTROL KEY’ WINS ‘WATCHGUARD RESELLER OF THE YEAR’ TITLE

25th May, 2010: Woking, Surrey - Blackburn-based company Control Key, a specialist in computer network and security solutions, has become the ‘WatchGuard Reseller of the Year’, a nationwide award from UK value added distributor (VAD) Wick Hill.

The award was given to Control Key in recognition of its consistently good sales and the very high standard of technical support and services offered to customers, both locally and around the country. This is the second time Control Key has won a WatchGuard reseller award.

WatchGuard provides inexpensive, market-leading security solutions for small and medium sized businesses, as well as public sector organisations. These include wired and wireless unified threat management appliances, messaging content security, and SSL VPN remote access solutions.

Ian Kilpatrick, Wick Hill Group chairman, said: “Control Key richly deserves this award. The company has consistently provided high quality to its customers, delivering the right security solutions, on budget. This approach has meant continued success in both private and public sector markets. The award is also a clear recognition of Control Key’s excellent technical skills.”

David Parkinson, Business Manager at Control Key, said: "We're delighted to be recognised with a second WatchGuard reseller award from Wick Hill. It's a national award, which this time reflects the larger client base we've built up around the UK and our new position within a much larger business.

“We’ve worked with WatchGuard solutions since we started, and have integrated them into our projects alongside our email, server and network products. Computer security is at the top of everyone’s agenda, and we now have eleven solid years of working with companies around the country, from SMEs through to NHS Trusts.”

About Control Key

Control Key was acquired in April by Concorde Excel Holdings Ltd and will be working closely with Concorde Informatics, based in Morley. The acquisition gives Concorde a base in the North West, and bolsters Concorde's security business especially around WatchGuard's XTM firewall products. Control Key will form a focal point in Concorde's Managed Services business.

Control Key was formed in 1999 by IT professionals to create a technically focused reseller and implementer of network and security solutions. Rather than reaching a maximum number of clients with a broad range of little understood products, Control Key has carefully selected a portfolio to provide a highly complementary security environment around its clients’ networks.

About Wick Hill

Established in 1976, VAD (value added distributor) Wick Hill specialises in secure IT infrastructure solutions. The company's portfolio covers IT security, performance, access, services and management. Wick Hill sources and delivers best-of-breed, easy-to-use solutions through its channel partners, providing customer support, implementation, technical services and authorised training courses.

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For further press info please contact Annabelle Brown for Wick Hill on 01326 212130, email abpublicrelations@btinternet.com. Or David Parkinson of Control Key on 0844 568 9950.

For reader queries contact Control Key on 0844 568 9950 <http://www.ctrl-key.co.uk>. Pic of the award presentation available from Annabelle Brown or downloadable from <http://www.wickhill.com/company/press/pictures.php> (Caption: Nick Banks, sales director at Wick Hill (left) presents Kieron Sykes, managing director Control Key, with the 'WatchGuard Reseller of the Year' award).